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SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**ANNUAL AUDITED REPORT FORM X-17A-5** 

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SEC FILE NUMBER

# **PART III**

**FACING PAGE** 

Securities Excha	•		
REPORT FOR THE PERIOD BEGINNING	01/01/07 AND END	ING 12/31/07	
A. R	EGISTRANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER: HRH Securities, LLC		OFFICIAL USE ONL	
ADDRESS OF PRINCIPAL PLACE OF BUSIN 100 Park Avenue, 14th Floor	NESS: (Do not use P.O. Box No.)	<del></del>	
New York	(No. and Street) New York	10017	
(Cit.)	(State)	(Zip Code)	
(City)			
NAME AND TELEPHONE NUMBER OF PER Carolyn Jones			
NAME AND TELEPHONE NUMBER OF PER Carolyn Jones		TO THIS REPORT 804-747-6500  (Area Code – Telephone Number)	
NAME AND TELEPHONE NUMBER OF PER Carolyn Jones	SON TO CONTACT IN REGARD	TO THIS REPORT 804-747-6500  (Area Code – Telephone Number)	
NAME AND TELEPHONE NUMBER OF PER- Carolyn Jones  B. AC INDEPENDENT PUBLIC ACCOUNTANT who BDO Seidman, LLP	SON TO CONTACT IN REGARD	TO THIS REPORT 804-747-6500  (Area Code – Telephone Number)  TON port*  Virginia 23236	
NAME AND TELEPHONE NUMBER OF PER- Carolyn Jones  B. AC INDEPENDENT PUBLIC ACCOUNTANT who BDO Seidman, LLP	SON TO CONTACT IN REGARD  COUNTANT IDENTIFICAT  Discoprinion is contained in this Research individual, state last, first, middle name)	TO THIS REPORT 804-747-6500  (Area Code – Telephone Number)  TION  port*	
NAME AND TELEPHONE NUMBER OF PER- Carolyn Jones  B. AC INDEPENDENT PUBLIC ACCOUNTANT who BDO Seidman, LLP  (Na 300 Arboretum Place, Suite 520	SON TO CONTACT IN REGARD  COUNTANT IDENTIFICAT  Use opinion is contained in this Researce - if individual, state last, first, middle name)  Richmond  (City)	Area Code – Telephone Number)  TON  Port*  Virginia 23236  (SIPROCESSED (Zip Code)  MAR 1 9 2008  THOMSON	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



#### **OATH OR AFFIRMATION**

I.	Carolyn Jones		, swear (or affirm) that, to the
best	of my knowledge and belie	of the accompanying fina	ncial statement and supporting schedules pertaining to the firm of
	HRH Securities, LL	<u>C</u>	, as of
_De	ecember 31	, <u>2007</u> , are	true and correct. I further swear (or affirm) that neither the company
nor a	any partner, proprietor, prir	ncipal officer or director I	nas any proprietary interest in any account classified solely as that of
a cus	stomer, except as follows:		
	None		
	<del></del>		
		<b>C</b>	Signifure
			Treasurer
	DUM day Notary Public	f Burten	Title  Title  316882  316882  300MM. EXPIRES: 5
This	report** contains (check a	ll applicable boxes):	POUR ICAS
	a) Facing page.		COUNTY. WHEREIT
	(b) Statement of Financi		A HILL
	(c) Statement of Income		
		es in Financial Condition.	y or Partners' or Sole Proprietor's Capital.
<u> </u>	•		ated to Claims of Creditors.
	g) Computation of Net (		
<b>⊠</b> ′, (	· <del>-</del> ·	•	equirements Pursuant to Rule 15c3-3.
			ntrol Requirements Under Rule 15c3-3.
		uding appropriate explar	nation of the Computation of Net Capital Under Rule 15c3-1 and the
		ermination of the Reserve	e Requirements Under Exhibit A of Rule 15c3-3.
<b>-</b> (	<ul> <li>k) A Reconciliation between consolidation.</li> </ul>	veen the audited and una	audited Statements of Financial Condition with respect to methods of
₫ (	(I) An Oath or Affirmation	on.	
`	• •	Supplemental Report.	
			s found to exist or found to have existed since the date of the previous audi

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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300 Arboretum Place, Suite 520 Richmond, Virginia 23236 Telephone: (804) 330-3092 Fax: (804) 330-7753

#### Independent Auditors' Report

Board of Directors HRH Securities, LLC

We have audited the accompanying statements of financial condition of HRH Securities, LLC (a wholly owned subsidiary of Hilb Rogal & Hobbs Company) as of December 31, 2007 and 2006, and the related statements of income, changes in member's capital, and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 of the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of HRH Securities, LLC, as of December 31, 2007 and 2006, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

BDO Scidman, LLP

### Statements of Financial Condition

		1
		200
December 31,	2007	2006
Assets		
Cash and cash equivalents	\$ 85,813	\$112,873
Commissions receivable	14,741	11,885
Prepaid expenses	8,349	7,368
Total assets	\$108,903	\$132,126
Liabilities and Mambay's Capital		
Liabilities and Member's Capital		
Liabilities	\$ 6.783	\$ 16.45 <b>4</b>
•	\$ 6,783 14,356	-
Liabilities Payable to parent Accrued expenses	•	\$ 16,454 14,857 31,311
Liabilities Payable to parent	14,356	14,857

### **Statements of Income**

2007	2006
2007	2000
\$1,177,712	\$1,070,950
35,000	
1,212,712	1,070,950
39,000	39,750
10,232	6,960
49,232	46,710
\$1,163,480	\$1,024,240
	1,212,712 39,000 10,232 49,232

# Statements of Changes in Member's Capital

	Member's Capital	
Balance at December 31, 2005	\$ 62,496	
Capital contribution from parent	85,000	
Dividends paid	(1,070,921)	
Net income	1,024,240	
	<u> </u>	
Balance at December 31, 2006	100,815	
Dividends paid	(1,176,531)	
Net income	1,163,480	
Balance at December 31, 2007	\$ 87,764	

### **Statements of Cash Flows**

Year Ended December 31,	2007	2006
Operating activities		
Net income	\$1,163,480	\$1,024,240
Adjustments to reconcile net income to net cash provided by operating activities	<b>42,200,1</b> 00	<b>V</b> 1,02 1,2 10
(Increase) decrease in commissions receivable	(2,855)	(29)
(Increase) decrease in prepaid expenses	(982)	(11)
Increase (decrease) in payable to parent	(9,672)	7,224
Increase (decrease) in accrued expenses	(500)	
Net cash provided by operating activities	1,149,471	1,031,424
Pinancina catinista		
Financing activities		85,000
Capital contribution from parent Dividends	(1.15(.521)	•
Dividends	(1,176,531)	(1,070,921)
Net cash used by financing activities	(1,176,531)	(985,921)
Net increase (decrease) in cash and cash equivalents	(27,060)	45,503
Cash and cash equivalents, beginning of year	112,873	67,370
Cash and cash equivalents, end of year	\$ 85,813	\$ 112,873

#### **Notes to Financial Statements**

#### 1. Organization and Significant Accounting Policies

# Organization and Operations

HRH Securities, LLC (the Company) is a New York limited liability company and wholly owned subsidiary of Hilb Rogal & Hobbs Company (HRH or member). The Company is registered as a broker/dealer in securities under the Securities and Exchange Act of 1934 and with the Financial Industry Regulatory Authority (FINRA).

The Company's primary business is to serve as an override broker/dealer engaged in receiving commissions and overrides on the sale of mutual funds, variable annuities, and variable life insurance products. In 2007, the Company participated in commission and override sharing with two fully disclosed and unaffiliated introducing broker/dealer companies. These commissions and overrides represent 97% of total revenues.

The following broker/dealer companies accounted for the noted percentage of the Company's revenues:

	2007	2006	
Broker/dealer A	89%	87%	
Broker/dealer B	0%	5%	
Broker/dealer C	11%	8%	

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Cash and Cash Equivalents The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Commissions

Commissions and overrides on security sales are recognized as income on an accrual basis when the commissions and overrides are earned by the Company.

**Income Taxes** 

As a limited liability company, income taxes are the liability of the member, and any net income or net loss is included in the member's tax returns.

There are no deferred income taxes as there are no differences in the bases of assets or liabilities for financial reporting and tax purposes.

#### **Notes to Financial Statements**

# 2. Net Capital Requirements

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum amount of net capital as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis. At December 31, 2007 and 2006, the Company had net capital of \$79,415 and \$93,447, and net capital requirements of the greater of 6½ percent of aggregate indebtedness or \$5,000. The Company's net capital ratio at December 31, 2007 and 2006 was .27 to 1 and 0.34 to 1. The net capital rules may effectively restrict the payment of cash dividends.

# 3. Related Party Matters

The Company utilized the facilities, services, and staff of HRH and HRH's affiliates in the course of serving as a broker/dealer. HRH and HRH's affiliates provide services without charge to the Company.

#### 4. Other Income

Other income consists of a one-time payment from FINRA for benefits realized upon the consolidation of the National Association of Securities Dealers and NYSE Member Regulation.

# **Independent Auditors' Supplementary Report** on Internal Control

Board of Directors HRH Securities, LLC

In planning and performing our audit of the financial statements of HRH Securities, LLC (the Company) for the years ended December 31, 2007 and 2006 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the criteria stated in rule 17a-5(g) in making the periodic computation of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned criteria. Two of the criteria of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions, or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures as described in the second paragraph of this report were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

BOO Scidman, LLP

February 12, 2008 Richmond, Virginia

### Schedule I – Computation of Net Capital and Aggregate Indebtedness Under Rule 15c3-1

**December 31, 2007** 

Aggregate indebtedness Payable to parent Accrued expenses		\$ 6,783 _14,356 \$21,139
Member's capital Less: Non-allowable assets Unsecured receivables Securities haircut	\$8,349 - -	\$87,764
Net capital		<u>\$79,415</u>
Capital requirements  Minimum net capital requirement (greater of \$5,000 or 63/3%		
aggregate indebtedness to net capital)  Net capital in excess of requirements		\$ 5,000 _74,415
Net capital as above		<u>\$79,415</u>
Ratio of aggregate indebtedness to net capital		<u>.27 to 1</u>

There were no material differences between the audited Computation of Net Capital included in this report and the corresponding schedule included in the Company's unaudited December 31, 2007 Part IIA FOCUS filing.

Schedule II – Computation for Determination of Reserve Requirements and Information Relating to Possession or Control Requirements Under Rule 15c3-3

**December 31, 2007** 

The Company claims exemption from the provisions of Rule 15c3-3 under subparagraph (k)(2)(i).

END